Community Reach of Montgomery County

FY27 Community Development Block Grant (CDBG)

Community Reach of Montgomery County

Ms. Andrea Kempner Wink 1010 Grandin Avenue, Suite A1 Rockville, MD 20851 info@cmrocks.org 0: 301-637-0730

Ms. Andrea Kempner Wink

1010 Grandin Avenue #A1 Rockville, MD 20851

andreakwink@cmrocks.org 0: 301-637-0172

Application Form

Applicant Information and Request Amount

Project Name*

Legal name of Applicant/Organization
Community Reach of Montgomery County

Federal I.D. Number*

52-0910334

Type of Organization*

Nonprofit

501(c)(3) Status

If you are a nonprofit organization, upload an Internal Revenue Service letter granting non-profit status 501(c)(3). IRS Determination Letter .pdf

Address*

1010 Grandin Ave, #A1, Rockville, MD 20851

Contact Person*

Provide a name and job title.

Andrea Kempner-Wink, Managing Director

Contact Person - Telephone Number*

301-637-0172

Contact Person - E-mail*

andreakwink@cmrocks.org

Project Title*

Improvements to Reach's two permanent supportive homes in Rockville

Amount of CDBG Funds Requested* \$20,326.00

Amount of Total Project Budget* \$20,326.00

Would you like to collaborate on this application with another person? If yes, follow the instructions below.

Once you have started a request you will see the Collaborate button at the top of the page. This can be used to invite other people to work on this request.

- From the Collaborate pop up, enter the email address of the person you would like to invite,
- Set the Permission you would like the collaborator to have, either View, Edit, or Submit.
- And lastly, include a message and select Invite.

An email will be sent to the collaborator containing your message, their username, and a link to the logon page.

After logging into the system, the collaborator will see this request under the Collaboration Requests tab of their Applicant Dashboard. Here they can select the edit form link and start collaborating on the document. The Collaborator will have access to all forms within the request that have been assigned to the original applicant.

Project Description and Need

Project Description*

Provide a *brief* summary of your project. Describe: WHAT you will do, WHO you will serve, WHY the project is needed, WHERE you will do it, and WHAT activities you will fund with CDBG. (NOTE: More information is requested later; this space is for a brief overview of your project.)

This funding will be used for needed renovations at Jefferson and Rockland Houses, permanent supportive residences for formerly homeless men and women operated by Community Reach of Montgomery County. The renovations will improve the safety and functionality of the properties and provide adequate living environments for the 11 men and women who inhabit them. CDBG funding will support the costs associated with completing the renovations (contractors and related expenses). Renovation work will take place at the two sites, Rockland House located at 2004 Rockland Avenue, 20851, and Jefferson House located at 111 West Jefferson Street, 20850.

Project Need*

What unmet need(s) will your project address? How did you determine that this need exists? You must provide data that quantifies the need to receive full points for Need in the scoring criteria (e.g., number of units, physical needs assessment data, photographs).

Reach's Housing Program addresses the need for permanent supportive housing in Montgomery County, specifically for individuals transitioning out of homelessness who require individualized, sustained support.

Reach operates two supportive homes that serve up to 11 formerly homeless residents, Jefferson House for men and Rockland House for women, where staff members work together to provide stable, permanent housing and individualized case management to help residents gain the skills, confidence, and stability they need to manage the challenges in their lives and regain self-sufficiency.

To ensure the houses can continue to operate effectively, ongoing maintenance is required to provide a suitable living environment. Need for repairs and maintenance are determined based on expert opinion, staff evaluation of property, and the desire to give residents a well-maintained and adequate living environment.

Rockland House - Roof and gutter replacement, new siding: Rockland House requires a roof replacement due to age and wear. There is evidence that during storms, moisture is leaking through into the crawlspace under Rockland House's roof. Contractors have inspected the roof and confirmed the need for replacement. Additionally, the gutters are outdated and ineffective and can be easily replaced as part of the roof project. The exterior siding, which has not been updated since Reach acquired the property over a decade ago, is showing signs of wear and exposure. New siding is essential to protect the home from the elements and restore its appearance, contributing to a sense of pride and dignity for residents. It will also make the house more energy efficient and reduce utility expenses.

Jefferson House - Gutter replacement: Contractors confirmed that the gutters at Jefferson House are dented, which could lead to water drainage issues and long-term structural damage if left unaddressed. In particular one gutter at the front has clear damage.

Project Need Attachments

Please compile attachments (including photos) into one pdf, doc or docx file. *If the attachments exceed the maximum file size, send them to Chuck Dunn, cdunn@rockvillemd.gov.*

Rockland House & Jefferson Gutters Photo Evidence.pdf

Location of Project*

Where will this project be physically located? For projects, provide the address of the project; for programs, state the location from which the program will be operated. *Project activities should take place within the corporate limits of the City of Rockville.*

Rockland House is located at 2004 Rockland Avenue, 20851 in the Twinbrook neighborhood of Rockville. The house was built in 1952 and purchased by Community Reach of Montgomery County in 2013.

Jefferson House is located at 111 West Jefferson Street, Rockville, MD, 20850, within the designated historic district of West Montgomery Avenue. It has been leased by Reach from Rockville United Methodist Church since 1993.

Location of Project - Historic District*

Will this project be located in one of Rockville's Historic Districts? View the map of Rockville Historic Districts. Yes

Service Area*

Is there a primary service area(s) for this project?

Yes

Service Area - Description

If you selected "yes" to the previous question, briefly describe the boundaries of the service area (e.g. by streets, neighborhoods, or census tracts). Answering "no" signifies that services are provided citywide without regard to location.

Rockland House is located at 2004 Rockland Avenue, Rockville, MD 20851

Jefferson House is located at 111 West Jefferson Street, Rockville, MD, 20850

Service Area - Outside City of Rockville

If some people served come from outside the City of Rockville, please provide a breakdown of Rockville residents versus non-Rockville residents.

Number Served*

Estimate the total number of people or households who will directly benefit from this project.

11

Number LMI Served*

Estimate the total number of low- and moderate-income people or households who will directly benefit from this project. See pg. 4 of the **APPLICATION INSTRUCTIONS** for the definition of "low- and moderate-income ("LMI")." 11

Percentage LMI Served*

What percentage of the total people or households served are expected to be of low- and moderate-income. See pg. 4 of the APPLICATION INSTRUCTIONS for the definition of "low- and moderate-income ("LMI")."

100

Identify the source of your estimates*

Income requirements for residents of Jefferson and Rockland House are set by Rockville Housing Enterprises.

Recruitment/Referral Process*

Describe how beneficiaries will be recruited or referred to the project or program.

Housing Program residents primarily come from referrals from transitional and emergency shelters through the Montgomery County Coordinated Entry System (CES). Our Housing Directors interview the referred individuals to determine their eligibility for placement.

Eligibility Process*

Describe how you will determine eligibility for the program and document that at least 70 percent of the housing units are occupied by LMI households or that 70 percent of the program's beneficiaries have low- or moderate-incomes, as defined by HUD.

Housing Program residents must be considered "low income" according Rockville Housing Enterprises' Income Scale in order to receive the voucher to become or remain a resident at Rockland House or Jefferson House. Residents provide proof of income to Community Reach of Montgomery County's Housing Program Staff and to Rockville Housing Enterprises on a continuing basis.

Project Goals*

List the specific goals that you hope to achieve through this project; goals should be quantitative and measurable in nature. The activity should have clearly stated goals and evaluation criteria that are specific, measurable, and realistic

The goal of Community Reach of Montgomery County's Housing Program is to provide safe, supportive, functioning homes that support our residents' journey toward self-sufficiency. The completion of the proposed maintenance and repair projects will ensure that residents live in safe and healthy surroundings. A substandard environment negatively impacts residents' concept of self-worth and inhibits the development of self-sufficiency.

Accordingly, measurable impacts for this program include the outcomes for residents of Rockland House and Jefferson House.

JEFFERSON HOUSE & ROCKLAND PROGRAM YEARLY OUTCOMES:

Initial: Up to 11 residents will enroll (or continue) in Jefferson and Rockland House Program housing, establish (or continue) an individual service plan agreement with the program staff, and attend required house meetings.

Intermediate: Up to 11 residents will show progress in following their individual service plan agreements through regularly meeting established goals, taking part in trainings/workshops, and paying rent on time.

Long-term: Up to 11 residents will remain in housing either at Jefferson/Rockland House or move to independent living, and not return to the Montgomery County shelter system.

Action Plan

Quarterly Schedule: Any CDBG funds awarded should be fully expended within a 12-month period. *The activity should have a clear plan of action that is consistent with the budget and that demonstrates that the applicant has the capacity to implement the proposed plan.*

Describe the implementation plan for the project by listing a quarterly schedule of key activities / milestones and the corresponding draw down of CDBG funds in the following questions:

First Quarter - Key Activities*

List key tasks and milestones during the quarter. Write N/A, if no activities are planning during the quarter. Obtain updated bids from contractors, determine the best bid, and complete all paperwork with the contractor and City

Second Quarter - Key Activities*

List key tasks and milestones during the quarter. Write N/A, if no activities are planning during the quarter. Begin roofing and gutter projects as a priority

Third Quarter - Key Activities*

List key tasks and milestones during the quarter. Write N/A, if no activities are planning during the quarter. Complete roofing and gutter projects. Begin and complete siding replacement at Rockland House.

Fourth Quarter - Key Activities*

List key tasks and milestones during the quarter. Write N/A, if no activities are planning during the quarter. N/A

First Quarter - \$ Draw Down*

Estimate the draw down of CDBG funds in the quarter.

\$0.00

Second Quarter - S Draw Down*

Estimate the draw down of CDBG funds in the guarter.

\$13,916.37

Third Quarter - \$ Draw Down*

Estimate the draw down of CDBG funds in the quarter.

\$6,410.37

Fourth Quarter - \$ Draw Down*

Estimate the draw down of CDBG funds in the quarter.

\$0.00

Budget and Leveraging

Project Budget Form*

- 1. Download the Budget Form (doc file).
- 2. Fill out the budget form and save it. Instructions are provided on page 1 of the packet.
- 3. Upload the completed form using the "upload a file" button below.

CDBG Application Budget_202205190832355428.doc

Expenditure Details*

Describe in detail types of expenditures CDBG will fund (i.e., labor, materials, etc.).

Funding will support the labor and all materials for the completion of the proposed project, including permits, roofing and gutter work, and siding replacement

Roof and Gutter Replacement (Rockland House) -Contractor labor and materials Disposal of old roofing materials Permit fees (if needed)

Siding Replacement (Rockland House) Materials Labor costs

Gutter Replacement (Jefferson House) Gutter materials (aluminum, vinyl, etc.) Labor for removal and installation

Cost Estimate Details*

How did you determine the cost estimates included in the CDBG Project Budget Form?

The housing program staff received bids from contractors. As the requested funding will become available over a year after the estimates have been provided, it is likely that construction costs will increase by that time. We are middle range bids for projects to give some flexibility when the final bids are obtained in over a year.

Bids included in cost estimate: Rockland House: HH Roofing and Siding - \$15,124 SkyShield Gutters - \$2,210

Jefferson House:

Good Good Gutters - \$2,992

Cost Estimate Details - Attachments

Upload any supporting documents for your cost estimates (including bids, research or past documentation for previous projects).

File too large.pdf

Davis-Bacon Labor Standards and Wages*

If you propose construction, rehabilitation, or acquisition activities, are the construction estimates incorporated into the project budget inclusive Davis-Bacon Labor Standards and Wages?

Not Applicable

Site Ownership*

If you propose construction, rehabilitation, or acquisition activities, does your organization own the property or site?

No

Site Ownership or Lease Agreement

Evidence of site control.

- If yes to the previous question, provide evidence of ownership (deed and property tax records).
- If no to the previous question, provide a copy of the lease agreement and letter from the owner confirming the proposed activities are permitted and acceptable.

Letter from RUMC.pdf

Land Use/Zoning*

If you propose construction, rehabilitation, or acquisition activities, does the project require a land use and/or zoning change?

No

Land Use/Zoning - Details

If yes to the previous question, explain below.

Partial Funding*

In the past, the City has often provided <u>partial funding</u> for multiple projects instead of full funding for a few projects so that it could address numerous requests. Please describe, in detail, the specific changes that you will make to your project or scope of services if your project is partially funded.

If awarded partial funding for the proposed repair and maintenance projects, Community Reach of Montgomery County will gratefully utilize the received funds to address as much of the needed work as possible.

Prior CDBG Funding*

List any prior CDBG grants received for this project and include the following information:

- Source (Montgomery County or the City of Rockville)
- Year of the grant
- Grant amount
- Description of the activities funded

If your project has not received any CDBG funding, write in N/A.

City of Rockville: CDBG FY25: \$22,185 - Jefferson House interior painting, refinishing floors CDBG FY24: \$65,000 To be used to install ductless air conditioning units at Jefferson House; CDBG FY22: \$11,800, shutters, CDBG FY 21: \$51,551 (funds not expended), CDBG FY18: \$18,131, window sashes, install storm windows, CDBG FY17: \$16,900, Remodel two bathrooms, CDBG FY16: \$19,400, Replace roof, exterior painting, basement waterproofing

Leveraging*

Have you applied for funding from other sources for this project?

Nο

Leveraging Details*

- If yes to the previous question, to what entities have you applied? Indicate whether the funding is approved, pending or denied.
- If no to the previous question, why haven't you applied for other funding?

We have not applied for other funding for these maintenance and renovation needs. We generally use grant opportunities for more immediate day-to-day program operation costs – case management support, client support/services, emergency financial assistance, etc. This City of Rockville CDBG grant opportunity is a much-needed opportunity to address these property-related needs.

Leveraged Funds #1

For approved funds, provide a copy of each commitment or award letter.

Leveraged Funds #2

For approved funds, provide a copy of each commitment or award letter.

Leveraged Funds #3

For approved funds, provide a copy of each commitment or award letter.

Volunteer or In-kind Contributions

If you will use volunteers or in-kind contributions for this project, please explain how:

No. The work required for the planned projects is specialized and not appropriate for general volunteers.

Long-term Sustainability*

Explain, in detail, your long-term sustainability plan for this project. If you are proposing rehabilitation or construction activities, describe your long-term operation and maintenance plans for the project, including your plan to keep the housing affordable for LMI households (i.e., source of subsidy). If you are proposing a program, describe your plan for operating this program once CDBG funds are no longer available.

Community Reach of Montgomery County has provided permanent supportive housing for homeless women at Rockland House for 11 years and Jefferson House for 24 years. Our staff and supporters are involved closely in the daily lives of our residents and are aware of and responsive to their needs and the required upkeep of the properties.

Rockland and Jefferson House benefit from dedicated volunteers who assist with yardwork and upkeep tasks. In FY25, volunteers provided over 200 hours of service to the Housing Program, assisting with Manna food delivery, simple handyman services, yard work, life skills training, and cooking and delivering homemade meals for residents.

Reach works to maintain a broad base of diverse funding sources for all of its programs, including the Housing Program. These sources include the City of Rockville and Montgomery County governments, corporations, private foundations, individual donations, faith congregations, as well as In-Kind Goods and Services from our supporters and partners.

As further evidence of Community Reach of Montgomery County's sustainability, we have been selected by Spur Local (formerly the Catalogue for Philanthropy) as one of the Washington DC region's best small charities for several consecutive years.

Key Staff and Partnerships

Key Staff Instructions: Provide the name and list of information below for each key staff person who is responsible for carrying out your program's CDBG action plan.

Name - Key Staff #1*

Tosha Dyson, Director of Property Services

Project Role - Key Staff #1*

List the following information about the staff member:

- Number of years with the organization
- Percentage of time to be devoted to the project
- Job responsibilities/experience relevant to proposed project

The Director of Property Services joined Reach in June of 2025. She serves as a landlord for all residents and has primary responsibility for the physical upkeep of the two properties. She worked from 2009 to 2025 at Rockville Housing Enterprises, a major partner of the Housing Program, making her well-equipped to support residents in meeting RHE requirements for residency.

Name - Key Staff #2

Ali Robinson, Director of Client Services

Project Role - Key Staff #2

List the following information about the staff member:

- Number of years with the organization
- Percentage of time to be devoted to the project
- Job responsibilities/experience relevant to proposed project

The Director of Client Services, with Reach since December 2024, oversees intake and orientation of new residents, provides case management to assist residents with accessing resources, runs house meetings, and other client-related services as needed. The Director of Client Services' background in providing case management to returning citizens and individuals in recovery aligns directly with the needs of our residents. He has worked on prior CDBG contracts including our FY24 and FY25 projects.

Name - Key Staff #3

Andrea Kempner-Wink

Project Role - Key Staff #3

List the following information about the staff member:

- Number of years with the organization
- Percentage of time to be devoted to the project
- Job responsibilities/experience relevant to proposed project

Andrea has been with the organization since October 2013. As Managing Director, she oversees Community Reach of Montgomery County's service areas. She has worked with City of Rockville staff to execute grant and contract funding in timely and efficient ways, including overseeing the final stages of a CDBG contract after the resignation of the program director. She will work closely with Housing Program staff and the contractors to ensure the proposed project is executed successfully.

Additional Staff

Provide a list of additional staff and their role for this project.

[Unanswered]

Partnerships*

Will you enter into a partnership with any other organization(s) to undertake this project? No

Partnership Details

If "yes," please list the organization(s) and its contribution(s).

[Unanswered]

Experience and Organizational Capacity

Organization's Mission*

Describe your organization's mission and how the proposed project fits in with your organization's mission and current activities.

Community Reach of Montgomery County's mission is to empower those who are underserved in Montgomery County by addressing their essential needs to enhance the overall well-being of our community. As part of this mission, Reach operates Jefferson and Rockland Houses to provide permanent supportive housing for homeless men and women as they work towards self-sufficiency.

The proposed project will make Jefferson and Rockland Houses more livable and provide necessary upkeep to keep the houses in working order. These improvement projects help ensure the houses meet living standards for residents.

Organization's Founding Date*

List the date or year your organization was established.

1967

Number of Full-time Staff*

Number of full-time paid staff in your organization.

11

Number of Part-time Staff*

Number of part-time paid staff in your organization.

27

Organizational Chart*

Provide a copy of your current Organizational Chart.

Organization CHART updated 11-2024.pdf

New Staff*

Will a consultant(s) or contract staff be hired to help implement the project?

No

Number of NEW Full-time Staff*

Number of <u>new</u> staff who will be hired to work on the project, if funded.

0

Number of NEW Part-time Staff*

Number of <u>new</u> staff who will be hired to work on the project, if funded.

0

New Staff - Details

If "yes," please explain the services the consultant or contract staff will offer (**NOTE:** If the project is funded, any subcontracts entered into are subject to approval by the City of Rockville Department of Housing and Community Development):

[Unanswered]

County or City Funding*

Do you currently receive, or are you applying for funding through other County or City agencies?

Yes

County or City Funding - Details

If "yes," provide information on the activity, the amount, and what agency:

No other county/city funding will support these specific renovations. Reach as an organization receives funding from both Montgomery County and the City of Rockville.

FY26 Montgomery County and CDBG Grants include the following:

Rockville Emergency Assistance Program \$56,620, Trivens Kargbo 240-777-3794

Mansfield Kaseman Health Clinic \$152,961 Legacy Grant & Community Grant, Ashley Miller (240)-672-4931

Language Outreach Program \$33,044 Legacy Grant, Aizat Oladapo 240-777-1460

Senior Reach Program \$53,851 Janet Bell 240-777-4057

Housing Program (Jefferson House/Rockland House) \$25,963 Janet Bell 240-777-4057

Kaseman Clinic, contract with Primary Care Coalition on a reimbursement basis. Aisha Robinson, 301-628-3445

City of Rockville contracts for FY26:

\$201,080 for Housing, Senior Reach, and Language Outreach Program

\$109,000 for the Mansfield Kaseman Health Clinic

Organization Budget*

Attach a copy of your organization's annual budget for the current year.

FY26 Reach and MKHC combo budget.pdf

Organization Audit*

Attach a copy of the organization's most recent audit.

FY24 Reach & MKHC Audited Financial Statement.pdf

Past Performance*

Have you received CDBG funds for a project of similar activities, size, and complexity in the past? (If no, skip next 3 questions)

Yes

Past Performance - Project Description

If yes to the "past performance" question, which project(s) and what year(s)?

CDBG FY24: \$65,000 AC installation, retaining wall, CDBG FY22: \$11,800, shutters, CDBG FY 21: \$51,551 (funds not expended), CDBG FY18: \$18,131, window sashes, install storm windows, CDBG FY17: \$16,900, Remodel two bathrooms

Past Performance - Project Time

If yes to the "past performance" question, did you expend CDBG funds in a timely manner? Yes

Past Performance - Project Goals

If yes to the "past performance" question, did you meet performance goals for the project? Yes

Past Performance - Non-CDBG Projects

If No to the "past performance" question, describe a past project of similar activities, size, and complexity where your organization used local, state, or Federal funding. Describe whether you met expenditure deadlines, performance measures, and compliance requirements, such as Davis Bacon or Section 3.

Application Certification and Signature

Application Certification*

"I certify that I have reviewed this application and that, to the best of my knowledge and belief, all of the information provided in this application is true."

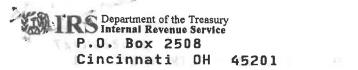
In lieu of a signature, provide the name and title of an authorized representative.

Sarah Basehart, Executive Director

File Attachment Summary

Applicant File Uploads

- IRS Determination Letter .pdf
- Rockland House & Jefferson Gutters Photo Evidence.pdf
- CDBG Application Budget_202205190832355428.doc
- File too large.pdf
- Letter from RUMC.pdf
- Organization CHART updated 11-2024.pdf
- FY26 Reach and MKHC combo budget.pdf
- FY24 Reach & MKHC Audited Financial Statement.pdf



In reply refer to: 0752284927 Oct. 01, 2019 LTR 4168C 0 52-0910334 000000 00

00023094

BODC: TE

COMMUNITY REACH OF MONTGOMERY
COUNTY INC
% AGNES SAENZ EX DIR
1010 GRANDIN AVE STE A1
ROCKVILLE MD 20851-1341



)07557

Employer ID number: 52-0910334
Form 990 required: Yes

Dear Taxpayer:

We're responding to your request dated Sep. 20, 2019, about your tax-exempt status.

We issued you a determination letter in November 1988, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c) (03).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1)
 Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m.,

0752284927 Oct. 01, 2019 LTR 4168C 0 52-0910334 000000 00 00023095

COMMUNITY REACH OF MONTGOMERY COUNTY INC % AGNES SAENZ EX DIR 1010 GRANDIN AVE STE A1 ROCKVILLE MD 20851-1341

local time, Monday through Friday (Alaska and Hawaii follow Pacific time).

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Thank you for your cooperation.

Sincerely yours,

Teri M. Johnson

Operations Manager, AM Ops. 3

Rockland House Roof and Siding Inspection Photos, including comments from contractors about condition of roof

INSPECTION PHOTOS









Quote subtotal \$10,713.41

Total \$10,713.41

^{*}Due to the condition of the current decking, it is recommended to get the roof done as soon as possible. The current plywood underneath the shingles are very soft from either age or rotting. Roof price includes changing out all plywood.

INSPECTION PHOTOS









Damaged front gutter at Jefferson House





CDBG Project Budget Form

ORGANIZATION NAME: Community Reach of Montgomery County

PROJECT NAME: Improvements to Reach's two permanent supportive homes in Rockville

INSTRUCTIONS

Provide the total budget of the proposed CDBG project, subdivided by activity costs.

Request only the level of CDBG funding needed to carry out the project. The grant request must be sufficient either by itself or included with other proposed funding sources to assure effective administration and completion of the proposed project within the contract period.

List the allocation of CDBG funds among project costs in the Source 1 column and the allocation of other funding sources (as well as the name and amount of the source) in the other columns.

Only complete budget line items that apply to your project. Add additional rows, if needed. If your project has more than four sources, use a second sheet budget sheet.

CDBG Project Budget Form								
Sources								
	Source 1	Source 2	Source 3	Source 4				
Name of Source	CDBG							
Is the source firmly committed? If yes, must provide award or commitment letter		□Yes □ No	□Yes □ No	□Yes □ No	Totals			
Amount								
		Uses						
Personnel	Source 1: CDBG	Source 2:	Source 3:	Source 4:	Total			
[List job title and salary]								
[List job title and salary]								
[List job title and salary – add more lines if needed]								
Fringe Benefits								
Personnel Total								
Construction/ Rehabilitation	Source 1: CDBG	Source 2:	Source 3:	Source 4:	Total			
Acquisition								
Architectural, Planning, and Engineering								
Fees (permits, etc.)								
Professional Services	20,326							
Construction/rehab								
Demolition								
Other								
Other								
Other								
Construction/ Rehab Total	20,326							

Program Operating Costs	Source 1: CDBG	Source 2:	Source 3:	Source 4:	Total
Supplies					
Rent/Lease					
Insurance					
Printing					
Communications (Telephone, internet, etc.)					
Travel					
Other					
Other					
Prog. Operating Total					
Project Total	20,326				

The file combining all the quotes is too large. It will be emailed to Chuck Dunn.



Rockville United Methodist Church

October 7th, 2025

City of Rockville Department of Community Planning and Development Services 111 Maryland Avenue Rockville, Maryland 20850

Attention: Community Development Block Grant Applications

I am writing on behalf of Rockville United Methodist Church in support of Community Reach of Montgomery County's (CRMC) application for funding for repairs to the historic Old Methodist Parsonage from the City of Rockville Community Development Block Grant.

Rockville United Methodist Church (RUMC) is a congregational member of Community Reach of Montgomery County and has a long-standing partnership with the organization. The partnership became even stronger upon opening Jefferson House Personal Living Quarters at the Old Methodist Parsonage which is owned by RUMC. CRMC and RUMC have worked to attend to the needs of homeless men residing in this supportive home and take great pride in watching many of these men find their way back to self-sufficiency. We have been a part of this work for the past 30 years and look forward to many years of serving the homeless community in Montgomery County alongside CRMC.

The Old Methodist Parsonage which houses CRMC's Jefferson House program was built in 1869 and is included in the Maryland Historical Sites inventory and the nationally and locally designated Historic District of West Montgomery Avenue. It has many upkeep needs due to its age. CRMC and RUMC have worked together on many maintenance issues over the years. Maintenance issues addressed recently include, among other things, a fully renovated kitchen, painting the exterior of the house, and shutter replacement. As the property owner, RUMC is deeply grateful to CRMC for the leadership they have provided in pursuing repair work needed to make this home safe and habitable for the men who live there.

We are aware of the work they are planning to do with funding from this grant application which includes the following proposed repairs: roof and gutters. We wholeheartedly agree with their plan and support their application for funding to complete the work. RUMC has no plans to sell this property, and we commit to taking no such action through fiscal year 2029.

Sincerely,

Rev. YouJung Jung

for Jung Jung

Website: www.rockvilleumc.org
Email: rockville_umc@rockvilleumc.org



Rockville United Methodist Church

October 7th, 2025

City of Rockville Department of Community Planning and Development Services 111 Maryland Avenue Rockville, Maryland 20850

Attention: Community Development Block Grant Applications

I am writing on behalf of Rockville United Methodist Church in support of Community Reach of Montgomery County's (CRMC) application for funding for repairs to the historic Old Methodist Parsonage from the City of Rockville Community Development Block Grant.

Rockville United Methodist Church (RUMC) is a congregational member of Community Reach of Montgomery County and has a long-standing partnership with the organization. The partnership became even stronger upon opening Jefferson House Personal Living Quarters at the Old Methodist Parsonage which is owned by RUMC. CRMC and RUMC have worked to attend to the needs of homeless men residing in this supportive home and take great pride in watching many of these men find their way back to self-sufficiency. We have been a part of this work for the past 30 years and look forward to many years of serving the homeless community in Montgomery County alongside CRMC.

The Old Methodist Parsonage which houses CRMC's Jefferson House program was built in 1869 and is included in the Maryland Historical Sites inventory and the nationally and locally designated Historic District of West Montgomery Avenue. It has many upkeep needs due to its age. CRMC and RUMC have worked together on many maintenance issues over the years. Maintenance issues addressed recently include, among other things, a fully renovated kitchen, painting the exterior of the house, and shutter replacement. As the property owner, RUMC is deeply grateful to CRMC for the leadership they have provided in pursuing repair work needed to make this home safe and habitable for the men who live there.

We are aware of the work they are planning to do with funding from this grant application which includes the following proposed repairs: roof and gutters. We wholeheartedly agree with their plan and support their application for funding to complete the work. RUMC has no plans to sell this property, and we commit to taking no such action through fiscal year 2029.

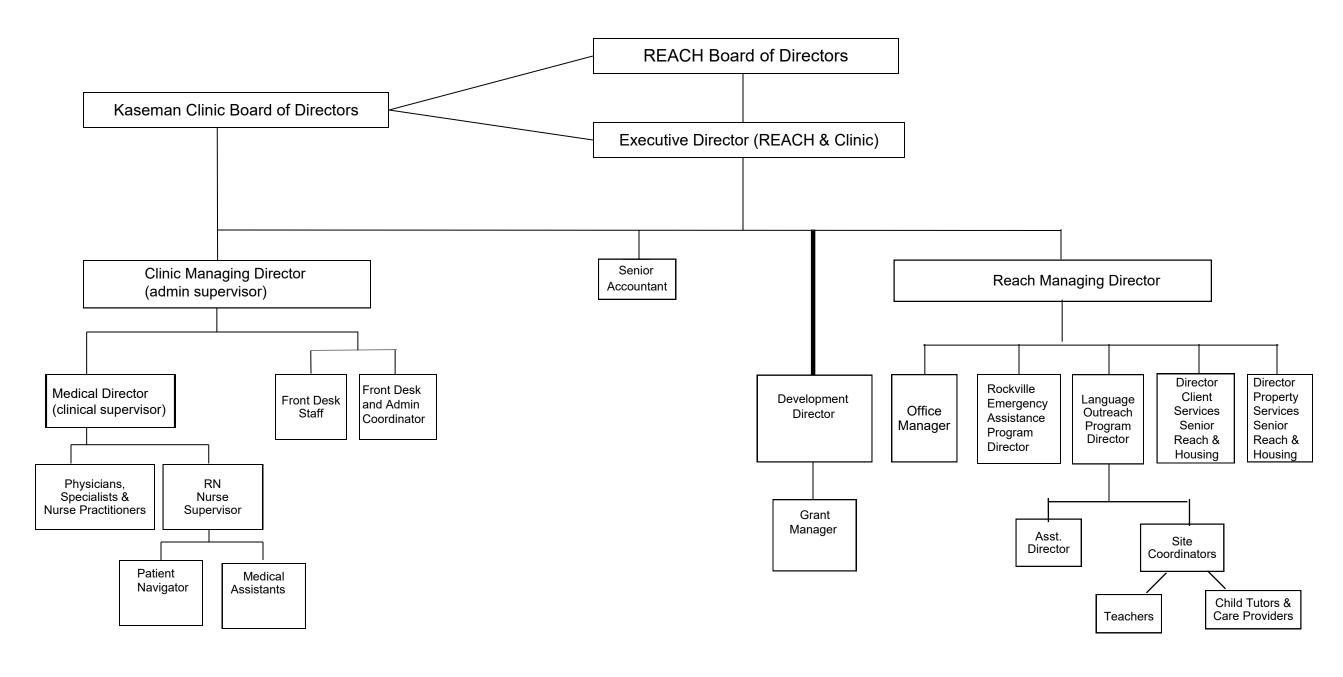
Sincerely,

Rev. YouJung Jung

for Jung Jung

Website: www.rockvilleumc.org
Email: rockville_umc@rockvilleumc.org

COMMUNITY REACH OF MONTGOMERY COUNTY (REACH) and — MANSFIELD KASEMAN HEALTH CLINIC, LLC — ORGANIZATION CHART



Community Reach of Montgomery County, Inc. Budget Overview: COMBINED (Reach + MKHC) FY26 Budget FINAL - Approved by Board

INCOME 4000 Donations, unrestricted	129,500.00
4101 Government Contracts	886,674.64
4106 Montgomery Cares - Primary Care Coalition	374,088.00
4107 Rockville Housing Enterprises	62,000.00
4115 Medicare/Medicaid Patients 4200 Grants/Foundations	20,000.00
4205 United Way of the NCA	130,500.00 7,000.00
4350 Client/Patient Fees	301,000.00
4410 Fundraising Events	235,000.00
4415 Other Fund Raisers	118,250.00
4423 Year-End Giving	45,000.00
4603 Occupancy & Management Fees	135,576.00
4710 Interest/Dividend Income	17,000.00
TOTAL INCOME	2,461,588.64
EXPENSES	
5000 Salaries	1,236,995.51
5001 Employers FICA	94,630.16
5003 Medical Insurance	105,248.01
5007 Unemployment Ins (Escrow) 5008 Retirement Plan	9,550.00 18,652.53
5011 Life Insurance Expense	1,062.00
5005 Liability & Umbrella Insurance	44,774.00
5006 D & O Insurance	7,590.00
5010 Malpractice/Prof Insurance	24,545.00
5071 Cyber Crime Insurance 5072 Crime Package Insurance	2,251.00 1,491.00
5002 Consulting Services	67,400.00
5012 Training and Educational	8,750.00
5013 Dues, Pubs, Memberships	4,000.00
5014 Conferences & Meetings	500.00
5015 Employee transp, Parking 5016 Volunteer Recognition	650.00 750.00
5017 Audit and Tax Preparation	26,000.00
5019 Payroll Direct Deposit Fees	10,500.00
5020 General Program Expenses	12,100.00
5021 Supplies	6,000.00
5022 Telephone, Paging, Internet 5023 Small Furn & Equipt & Software	27,840.00 10,200.00
5024 Employee Recruitment	450.00
5025 Printing & Copying	7,012.00
5027 Postage	1,900.00
5029 Fees-License,Background checks 5030 Maintenance & Repairs - Bldg	1,675.00 8,700.00
5031 Maintenance & Repairs - Equipt	23,935.00
5032 Rent - Grandin Ave	237,870.38
5035 Administrative Support Allocation	125,976.60
5036 REAP's Occupancy Fee to Clinic 5037 Real Estate Tax	9,600.00 750.00
5040 IT Services	43,080.00
5057 Housing	55,000.00
5058 Utilities	35,720.00
5059 Medical	1,100.00
5061 Client's Aide 5062 Home Healthcare Services	14,200.00 95,000.00
5063 Safe & Habitable Housing Matls	15,000.00
5064 Instructional Materials	8,500.00
5067 Cable TV	2,200.00
5068 Rent 5069 General Expense-Clients	18,972.00 2,000.00
5070 Medicaid Expense	1,066.00
5075 ECW Maintenance Fees	7,000.00
5085 Medical Supplies	12,000.00
5086 Trash & Hazmat Disposal	7,000.00
5087 Security System 5088 Lab Fees	1,272.00 65,000.00
5089 Radiology Fees	1,500.00
5042 Meals & Entertainment	250.00
5101 Gala Dinner-Expense	30,000.00
5102 All Occasion (In Mem) -Expense	50.00
5104 Holiday Giving 5105 Year End Appeal	1,500.00 735.00
5115 Other Fundraisers	3,500.00
5200 Capital Expenditures	1,500.00
5201 Depreciation TOTAL EXPENSES	4,825.00 2,567,318.19

COMMUNITY REACH OF MONTGOMERY COUNTY AND MANSFIELD KASEMAN HEALTH CLINIC, LLC

CONSOLIDATED FINANCIAL STATEMENTS WITH

INDEPENDENT AUDITORS' REPORT

Year Ended June 30, 2024

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6903 Rockledge Drive Suite 300 Bethesda, MD 20817 301-564-3636



1960 Gallows Road Suite 340 Vienna, VA 22182 703-506-9700

Independent Auditors' Report

To the Board of Directors Community Reach of Montgomery County

Report on the Consolidated Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of the Community Reach of Montgomery County and subsidiary (collectively, the Organization), which comprise the consolidated statement of financial position as of June 30, 2024, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Organization as of June 30, 2024 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.



Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The Consolidating Statement of Financial Position, Consolidating Statement of Activities and Consolidating Statement of Change in Net Assets on pages 21 - 23 are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements.

The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Other Matter

Report on the Comparative Consolidated Financial Statements

The consolidated financial statements of the Organization, as of and for the year ended, were audited by other auditors, whose report dated February 22, 2024, expressed an unmodified opinion on these statements.

Bethesda, Maryland February 25, 2025

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COMMUNITY REACH OF MONTGOMERY COUNTY AND SUBSIDIARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION

June 30, 2024

(With Comparative Totals for 2023)

		2024		2023				
Assets								
Cash and cash equivalents	\$	518,746	\$	870,735				
Investments		193,709		171,604				
Contributions and grants receivable		214,553		179,810				
Accounts receivable		49,197		101,064				
Prepaid expenses		33,346		32,273				
Finance lease right of use asset		15,512		-				
Operating lease right of use asset		1,881,913		94,807				
Property, equipment and leasehold improvements, net		315,397		381,154				
Security deposits		16,942		9,899				
Total assets	\$	3,239,315	\$	1,841,346				
Liabilities and net assets								
Accounts payable and accrued expenses	\$	166,040	\$	57,730				
Accrued salaries and related benefits		19,749		18,442				
Refundable advance		7,700		14,836				
Deferred revenue		500		-				
Finance lease liability		15,590		-				
Operating lease liability		1,901,848		94,807				
Notes payable		330,250		341,050				
Total liabilities		2,441,677		526,865				
Net assets								
Without donor restrictions								
Undesignated		261,168		715,292				
Board designated		122,434		122,434				
Total net assets without donor restrictions		383,602		837,726				
With donor restrictions		414,036		476,755				
Total net assets		797,638		1,314,481				
Total liabilities and net assets	\$	3,239,315	\$	1,841,346				

COMMUNITY REACH OF MONTGOMERY COUNTY AND SUBSIDIARY CONSOLIDATED STATEMENT OF ACTIVITIES

June 30, 2024

(With Comparative Totals for 2023)

		2024			2023
	thout Donor testrictions	ith Donor estrictions		Total	Total
Support and revenue					
Contributions and grants	\$ 1,569,115	\$ 110,748	\$	1,679,863	\$ 1,420,630
Events	273,159	-		273,159	290,590
Contributed nonfinancial assets	493,166	-		493,166	1,372,840
Patient and client fees	307,541	-		307,541	243,240
Investment income, net	32,170	-		32,170	9,671
Other	19,444	-		19,444	263,936
Net assets released from donor restrictions	 173,467	 (173,467)			
Total support and revenue	 2,868,062	 (62,719)		2,805,343	 3,600,907
Expenses					
Program services					
Rockville Emergency Assistance	296,666	-		296,666	232,778
Senior Reach	281,213	-		281,213	240,418
Jefferson House	112,911	-		112,911	148,034
Rockland House	81,569	-		81,569	82,302
Language Outreach	241,853	-		241,853	227,924
Agnes Saenz Fund	-	-		-	1,049
Mansfield Kaseman Health Clinic	 1,161,618	 		1,161,618	 2,072,624
Total program services	 2,175,830	 		2,175,830	 3,005,129
Supporting services					
Management and general	837,626	-		837,626	523,288
Development and fundraising	 308,730	 		308,730	 253,573
Total supporting services	 1,146,356	 		1,146,356	 776,861
Total expenses	 3,322,186	 		3,322,186	 3,781,990
Change in net assets before other items	(454,124)	(62,719)		(516,843)	(181,083)
Other Items					
Extinguishment of debt	 	 	_	<u>-</u>	 91,062
Change in net assets	(454,124)	(62,719)		(516,843)	(90,021)
Net assets, beginning of year	 837,726	 476,755		1,314,481	 1,404,502
Net assets, end of year	\$ 383,602	\$ 414,036	\$	797,638	\$ 1,314,481

COMMUNITY REACH OF MONTGOMERY COUNTY AND SUBSIDIARY STATEMENT OF FUNCTIONAL EXPENSES

June 30, 2024

(With Comparative Totals for 2023)

2024

•					Pro	gram Services									
	En	ockville nergency ssistance	Senior Reach	Jefferson House	Rockland House						Language Outreach]	Mansfield Kaseman ealth Clinic	Total Program Services
Salary and fringe benefits	\$	68,643	\$ 63,924	\$ 36,512	\$	37,396	\$	193,768	\$	464,416	\$ 864,659				
Clinic operations		-	-	-		-		-		304,606	304,606				
Rent expense		3,319	2,494	42,654		2,494		14,494		87,454	152,909				
Professional expenses		24,635	341	3,034		3,539		442		89,344	121,335				
Home care services		5,485	177,737	-		10		-		-	183,232				
Insurance		5,601	7,506	2,808		2,585		9,573		19,027	47,100				
Emergency assistance services		127,808	-	7,036		5,417		-		-	140,261				
Food and medical for residents		375	6,791	7,420		3,358		-		-	17,944				
Depreciation and amortization		-	-	2,049		10,809		-		30,626	43,484				
Telephone, internet and security		-	-	2,849		2,469		1,582		6,695	13,595				
Small furniture and equipment		-	-	1,385		1,380		2,699		21,465	26,929				
Utilities		-	-	-		1,338		-		4,673	6,011				
Safe and habitable home project		-	21,424	-		261		-		-	21,685				
ESL and naturalization		-	-	-		-		17,453		-	17,453				
General program expenses		411	41	3,253		3,652		572		22,875	30,804				
Supplies		66	-	1,685		1,928		340		4,528	8,547				
Maintenance and repair		-	720	2,011		4,809		-		62,407	69,947				
Travel and transportation		593	21	199		124		5		2,598	3,540				
Printing		82	22	-		-		890		2,822	3,816				
Fundraising events		59,648	-	-		-		-		-	59,648				
Conferences and meetings,															
dues and memberships		-	-	-		-		35		37,496	37,531				
Postage and freight		-	192	16		-		-		18	226				
Interest expense			 	 				-		568	 568				
Total expenses	\$	296,666	\$ 281,213	\$ 112,911	\$	81,569	\$	241,853	\$	1,161,618	\$ 2,175,830				

COMMUNITY REACH OF MONTGOMERY COUNTY AND SUBSIDIARY STATEMENT OF FUNCTIONAL EXPENSES

June 30, 2024

(With Comparative Totals for 2023)

2024 (Continued)										2023
	-	Supporting Services								
		nagement d General		velopment Fundraising	Total Supporting		Total Expenses		Total Expenses	
Salary and fringe benefits	\$	356,666	\$	192,756	\$	549,422	\$	1,414,081		\$1,352,175
Clinic operations		-		-		-		304,606		1,244,711
Rent expense		68,120		15,431		83,551		236,460		205,170
Professional expenses		249,371		1,253		250,624		371,959		171,437
Home care services		-		-		-		183,232		129,887
Insurance		31,394		8,128		39,522		86,622		74,107
Emergency assistance services		(1,046)		-		(1,046)		139,215		134,596
Food and medical for residents		45		-		45		17,989		13,806
Depreciation and amortization		19,489		2,784		22,273		65,757		67,242
Telephone, internet and security		14,912		609		15,521		29,116		36,544
Small furniture and equipment		22,303		1,951		24,254		51,183		53,245
Utilities		2,974		425		3,399		9,410		10,983
Bad debt expense		5,996		-		5,996		5,996		-
Safe and habitable home project		-		-		_		21,685		26,549
ESL and naturalization		-		-		_		17,453		4,089
General program expenses		8,471		-		8,471		39,275		39,484
Supplies		2,135		262		2,397		10,944		80,891
Maintenance and repair		41,525		5,673		47,198		117,145		25,350
Travel and transportation		2,066		233		2,299		5,839		9,847
Printing		6,525		398		6,923		10,739		6,422
Fundraising events		-		77,998		77,998		137,646		57,747
Conferences and meetings,										
dues and memberships		5,824		775		6,599		44,130		36,108
Postage and freight		196		2		198		424		1,600
Interest expense		660		52		712		1,280		
Total expenses	\$	837,626	\$	308,730	\$	1,146,356	\$	3,322,186	\$	3,781,990

COMMUNITY REACH OF MONTGOMERY COUNTY AND SUBSIDIARY STATEMENT OF CASH FLOWS

June 30, 2024

(With Comparative Totals for 2023)

	<u>2024</u>	<u>2023</u>
Cash flows from operating activities:		
Change in net assets	\$ (516,843)	\$ (90,021)
Reconciling adjustments:	, , ,	
Depreciation and amortization	65,757	67,242
Realized and unrealized gain on investments	(15,932)	(5,794)
Extinguishment of debt	_	(91,062)
Amortization of finance lease right of use asset	816	-
Amortization of operating lease right of use asset	25,560	108,131
(Increase) decrease in:		
Contributions and grants receivable	(34,743)	(28,155)
Accounts receivable	51,867	(76,499)
Prepaid expenses	(1,073)	(4,972)
Deposits	(7,043)	-
Increase (decrease) in:		
Accounts payable and accrued expenses	108,310	(67,602)
Accrued salaries and related benefits	1,307	(11,793)
Refundable advance	(7,136)	(20,164)
Deferred revenue	500	-
Operating lease liability	 (5,625)	(108,131)
Net cash used in operating activities	 (334,278)	(328,820)
Cash flows from investing activities:		
Proceeds from sales of investments	26,843	-
Purchases of investments	(33,016)	(2,883)
Purchases of property and equipment	 	(15,302)
Net cash used in investing activities	 (6,173)	(18,185)
Cash flows from financing activities:		
Payments on notes payable	(10,800)	(10,800)
Principal payments on finance lease	(738)	-
Net cash used in financing activities	 (11,538)	(10,800)
Net change in cash	(351,989)	(357,805)
Cash, beginning of year	870,735	1,228,540
Cash, end of year	\$ 518,746	\$ 870,735
Supplemental disclosure of cash flow information		
Interest paid on notes payable	\$ 	\$ -
Interest paid on finance leases	\$ 165	\$ -

COMMUNITY REACH OF MONTGOMERY COUNTY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Year Ended June 30, 2024

1. Organization

Community Reach of Montgomery County (REACH) (formerly Community Ministries of Rockville) seeks to improve the quality of life for the most vulnerable of Montgomery County residents by providing them with basic health and human services and advocating on their behalf, with the goal of helping them achieve and maintain self-sufficiency. Community Ministries of Rockville legally changed their name to Community Reach of Montgomery County in April of 2019.

The Mansfield Kaseman Health Clinic, LLC (the Clinic) was a program of REACH. The Clinic was incorporated as a limited liability company on April 30, 2010. The sole purpose of the Clinic is to support the charitable and other related purposes of REACH, by providing high quality primary health care services to medically undeserved members of the community.

During the year ended June 30, 2019, the Board of Directors of REACH also changed the name of the Elderly Ministries Program to the Senior Reach Program. REACH supports its mission through its direct service programs, which include the following:

- Rockville Emergency Assistance Provides financial help for rent, utilities and medication for families and individuals in crisis.
- Senior Reach Offers home care and home repair services for frail elderly who wish to maintain independence in their homes.
- Jefferson House Offers permanent supportive housing for homeless men who have finished substance abuse treatment programs.
- Rockland House Offers permanent supportive housing for homeless women.
- Language Outreach Offers language and citizenship classes and tips for a better assimilation in the U.S. to recent immigrants.

2. Significant Accounting Policies

Principles of Consolidation

The accompanying consolidated financial statements reflect the activity of REACH and the Clinic (collectively, the Organization) as of June 30, 2024. The financial statements of the two organizations have been consolidated because they are under common control. All intercompany transactions have been eliminated during consolidation.

Comparative Financial Information

The accompanying consolidated financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America (GAAP). Accordingly, such information should be read in conjunction with the Organization's audited consolidated financial statements for the year ended , from which the summarized information was derived.

2. Significant Accounting Policies (continued)

Basis of Accounting

The accompanying consolidated financial statements of the Organization have been prepared on the accrual basis of accounting, whereby unconditional support is recognized when received, revenue is recognized when earned and expenses are recognized when incurred.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions: net assets available for use in general operations and not subject to donor restrictions are recorded as "net assets without donor restrictions". Assets restricted solely through the actions of the Board are referred to as Board Designated and are also reported as net assets without donor restrictions.

Net assets with donor restrictions: contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statement of Activities and Change in Net Assets as net assets released from donor restrictions. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue without donor restrictions when the assets are placed in service.

Cash and Cash Equivalents

The Organization considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

Bank deposit accounts at the Organization are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000. In the event that bank deposits should exceed that limit, management believes the risk in these situations to be minimal.

2. Significant Accounting Policies (continued)

Investments

Investments are reported at their fair values in the statements of financial position. Net investment return/(loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses. Investments acquired by gift are recorded at their fair value at the date of the gift. The Organization's policy is to liquidate all gifts of investments as soon as possible after the gift.

Accounts and Contributions and Grants Receivable

Accounts and contributions and grants receivable are recorded at their net realizable value, which approximates fair value. The allowances are based upon prior years' experience and management's analysis of subsequent collections. As a result of this analysis, receivable deemed to be uncollectible are written off to bad debt expense to the extent not covered by the allowance. No allowance for credit losses or doubtful accounts has been recorded at June 30, 2024. The bad debt expense for accounts receivable for the year ended June 30, 2024 totaled \$5,996. No bad debt recognized in contributions and grants receivable.

Property, Equipment and Leasehold Improvements

Property, equipment and leasehold improvements in excess of \$2,000 are capitalized and carried at cost. Depreciation of property and equipment is provided on the straight-line basis over the estimated useful lives of the assets, generally five years for property and equipment and three years for computers. Depreciation of the building is provided on the straight line basis over the estimated useful life of forty years. Amortization of leasehold improvements is provided on a straight-line basis over the term of the lease. The cost of maintenance and repairs is recorded as expenses are incurred. Contributed equipment and leasehold improvements are recorded at their fair value at the date of the donation.

Impairment of Long-Lived Assets

Management reviews asset carrying amounts whenever events or circumstances indicate that such carrying amounts may not be recoverable. When considered impaired, the carrying amount of the assets is reduced, by a charge to the Consolidated Statement of Activities and Change in Net Assets, to its current fair value.

Income Taxes

REACH is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying consolidated financial statements. REACH is not a private foundation.

The Clinic is considered a disregarded entity by the IRS; for the purpose of corporate tax reporting, all financial transactions are reported under REACH.

2. Significant Accounting Policies (continued)

Contributed Nonfinancial Assets

Contributed nonfinancial assets consist primarily of professional services, donated medical supplies and other in-kind contributions which are recorded at the respective fair values of the goods or services received. The Organization does not sell donated gifts-in-kind. In addition to contributed nonfinancial assets, volunteers contribute significant amounts of time to program services, administration, and fundraising and development activities; however, the consolidated financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation.

Right-of-Use Assets and Lease Liabilities

The right-of-use assets and lease liabilities are recognized at the lease commencement date and represent the Organization's right to use an underlying asset and lease obligations for the lease term. Right-of-use assets are measured at the initial value of the lease liability plus any payments made to the lessor before the commencement of the lease term, less any lease incentives received from the lessor at or before the commencement of the lease term, plus any initial direct costs necessary to place the lease asset into service. Right-of-use assets are amortized over the shorter of the lease term or the useful life of the underlying asset using the straight-line method. The amortization period varies among the leases.

Support and Revenue

The Organization receives contributions and grants, including unconditional promises to give, from many sources. Contributions and grants are recognized in the appropriate category of net assets in the period received. The Organization performs an analysis of the individual contribution and grant to determine if the revenue streams follow the contribution rules or if they should be recorded as an exchange transaction depending upon whether the transactions are deemed reciprocal or nonreciprocal.

For contributions and grants qualifying under the contribution rules, revenue is recognized upon notification of the award and satisfaction of all conditions, if applicable. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions and grants qualifying as contributions that are unconditional and have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions; such funds in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying consolidated financial statements.

Contributions and grants qualifying as conditional contributions contain a right of return and a barrier. Funds received in advance of the incurrence of qualifying expenditures are recorded as a refundable advance. The Organization had approximately \$7,700 in unrecognized conditional awards as of June 30, 2024.

2. Significant Accounting Policies (continued)

Support and Revenue (continued)

Revenue classified as exchange transactions are recorded at a point in time when the performance obligations are met. The Organization has elected to opt out of all (or certain) disclosures not required for nonpublic entities. Transaction price is based on cost. Amounts received in advance of satisfying performance obligations are recorded as deferred revenue.

Patient and client fees are recognized as services are provided. Transaction price is based on the applicable fee. Events revenue is recognized when the related event occurs. Amounts received in advance of satisfying performance obligations are recorded as deferred revenue.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the Consolidated Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses directly attributed to a specific functional area of the Organization are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of estimated time and effort.

Risks and Uncertainties

The Organization invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated financial statements.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported consolidated net assets.

3. Investments

In accordance with FASB ASC 820, Fair Value Measurement, the Organization has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy.

The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Investments recorded in the Consolidated Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that can be accessed at the measurement date.

Level 2 – These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3 – These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There have been no changes in the methodologies used at June 30, 2024. There were no transfers between levels in the fair value hierarchy during the year ended June 30, 2024. Transfers between levels are recorded at the end of the reporting period, if applicable.

Mutual Funds - Valued at the daily closing price as reported by the fund. Mutual funds held by the Organization are open-end mutual funds that are registered with the Securities and Exchange Commission (SEC). These funds are required to publish their daily value and to transact at that price. Mutual funds held by the Organization are deemed to be actively traded. Such securities are classified within Level 1 of the valuation hierarchy.

Exchange-Traded Products (ETPs) - Valued at the closing price reported in the active markets in which the common stocks and ETPs are traded. Such securities are classified within Level 1 of the valuation hierarchy.

3. Investments (continued)

Investments consisted of the following at June 30, 2024:

\$	150,757
_	40,832
	191,589
	2,120
\$	193,709
\$	18,053
	15,932
	(1,815)
\$	32,170
	\$

4. Property and Equipment and Leasehold Improvements

Property, equipment and leasehold improvements consisted of the following at June 30, 2024:

Furniture and equipment	\$ 91,812
Leasehold improvements	235,329
Building	428,524
Total	755,665
Less: accumulated depreciation and amortization	(440,268)
Property, equipment and leasehold improvements, net	\$ 315,397

Depreciation and amortization expense for the year ended June 30, 2024 was \$65,757.

5. Line of Credit

The Organization has a \$300,000 line of credit with a local bank. Borrowings on the line of credit bear interest at the bank's current prime rate (8.5% at June 30, 2024), plus two and six-tenths percent. As of June 30, 2024, there was no outstanding balance on the line of credit. The line of credit was closed on October 29, 2024.

6. Notes Payable

In October 2013, the Organization entered into two notes payable with Montgomery County for the purchase of Rockland property. The funding sources were split and note payable agreements were entered into with the Community Development Block Grant (CDBG) and Housing Initiative Fund (HIF) for amounts of \$250,000 and \$182,000, respectively, for a total of \$432,000.

The HIF loan is for a term of 40 years. Annual payments to HIF are required at an amount equal to the lesser of 50% of net cash flow or \$4,550. The CDBG loan agreement stipulates that the HIF balance will be paid in full before payments to CDBG are required to commence. Upon full repayment, annual payments to CDBG are required at an amount equal to the lesser of 50% of net cash flow or \$6,250. Borrowings on each loan bear no interest. Although the CDBG loan requires no payment until the HIF loan is paid in full, the Organization has been able to pay both notes concurrently in the amount of \$10,800 per year.

As of June 30, 2024, the outstanding principal of the notes payable were \$330,250. Principal payments are due as follows:

Years ending June 30, 2025	\$ 4,550
2026	4,550
2027	4,550
2028	4,550
2029	4,550
Thereafter	 307,500
Total	\$ 330,250

7. Board-Designated Net Assets

REACH's Board of Directors established a general reserve fund during 2001 in order to designate funds for unexpected cash flow shortfalls, expenses or losses without donors.

The funds are held in an investment account administered by Raymond James Investment Services, and the balance in that account at June 30, 2024 was \$22,434.

The Clinic's Board of Directors established a similar reserve fund during 2015, and those funds are held in an account administered by Raymond James Investment Services. The general reserve fund had a balance of \$100,000 at June 30, 2024.

8. Retirement Plan

REACH provides retirement benefits to its employees and those of the Mansfield Kaseman Health Clinic through a SIMPLE IRA plan covering all employees who earn at least \$5,000 per year with one-year of eligible experience. REACH contributes a matching contribution not to exceed 3% of each participant's gross wages. Contributions to the Plan for the year ended June 30, 2024 totaled \$19,355.

9. Liquidity and Availability

Financial assets available for use for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the Consolidated Statement of Financial Position date at June 30, 2024 comprise the following:

Cash and cash equivalents	\$ 518,746
Investments	193,709
Contributions and grants receivable	214,553
Accounts receivable	 49,197
Subtotal financial assets available within one year	976,205
Less: donor restricted funds	(414,036)
Less: Board-Designated funds	 (122,434)
Financial assets available to meet cash needs	
for general expenditures within one year	\$ 439,735

The Organization has a policy to structure its financial assets to be available and liquid as its obligations become due. In addition, the Organization had a line of credit agreement (Note 5), which allows for additional available borrowings up to \$300,000. The line of credit was closed on October 29, 2024. The Organization also had total Board-Designated net assets of \$122,434 as of June 30, 2024 (Note 7), which may be used for unexpected cash flow shortfalls upon approval by the Board of Directors.

10. Grants and Contracts with Government Agencies

The Organization had grants and contracts with the following agencies during the year ended June 30, 2024:

Montgomery County Government: Funds administered through a grant with Montgomery Coalition for Adult English Literacy to support the Language Outreach program.

Montgomery County Department of Health and Human Services (DHHS): Montgomery Cares funds administered through a grant with Primary Care Coalition for the Mansfield Kaseman Health Clinic.

Montgomery County Council: Montgomery County Council funds to support the Rockville Emergency Assistance Program, Senior Reach, Housing and Language Outreach Programs, and the Mansfield Kaseman Health Clinic.

HUD: Funds administered by Rockville Housing Enterprises for the operation of Jefferson House and Rockland House.

City of Rockville: Funds to support the Senior Reach, Housing and Language Outreach Programs, and the Mansfield Kaseman Health Clinic.

FEMA: Funds administered by United Way's Emergency Food and Shelter Program for the REAP Program.

10. Grants and Contracts with Government Agencies (continued)

Community Development Block Grants: Funds to administer support to the Mansfield Kaseman Health Clinic.

11. Lease Commitments

REACH's lease agreement for its main office expired on February 1, 2017. REACH agreed with Montgomery County to continue on a month-to-month basis.

For the Jefferson House program, REACH entered into a lease agreement which expired on December 31, 2023. The agreement included a monthly contribution from the landlord until the expiration date. This lease was extended through December 31, 2028, and the monthly lease payment will be based on the market-based value starting in January 1, 2025 with annual increases.

The Clinic entered into a lease agreement which expired on May 31, 2024. In June 2024, the Clinic entered into a new operating office lease agreement with a lease term of ten years and four months, expiring on September 30, 2034. The lease includes rental abatements and annual increases in the base rent.

As of June 30, 2024, the remaining lease term related to the REACH and the Clinic operating lease was 54 months and 123 months, respectively. The discount rate for the REACH and the Clinic operating leases was 3.93% and 4.41%, respectively.

At June 30, 2024, future minimum lease payments were as follows:

	 REACH	 The Clinic	 Total
Years ending June 30, 2025	\$ 17,520	\$ 152,904	\$ 170,424
2026	18,972	208,825	227,797
2027	20,460	214,045	234,505
2028	21,984	219,397	241,381
2029 and thereafter	 11,376	1,494,348	 1,505,724
Total	90,312	2,289,519	2,379,831
Less: imputed interest	 (7,792)	(470,191)	 (477,983)
	\$ 82,520	\$ 1,819,328	\$ 1,901,848

Lease expense totaled \$201,435 for the year ended June 30, 2024. In addition, REACH received donated rent of \$35,025 for its programs for the year ended June 30, 2024.

11. Lease Commitments (continued)

The Clinic also leases office equipment under the terms of finance lease. The future minimum lease payments under the finance lease are as follows:

Years ending June 30, 2025	\$ 3,612
2026	3,613
2027	3,613
2028	3,613
2029	 2,709
Total	17,160
Less: imputed interest	 (1,570)
	\$ 15,590

12. Contributed Nonfinancial Assets

During the year ended June 30, 2024, the Organization was the beneficiary of donated goods and services, which allow the Organization to provide greater resources toward various programs. There were no donor-imposed restrictions associated with the contributed nonfinancial assets in either year. Contributed nonfinancial assets are recorded at their fair market value as of the date of the gift.

To properly reflect total program expenses, the following donations have been included in revenue and expense for the year ended June 30, 2024.

	REACH		The Clinic		 Total
Supplies and equipment	\$	21,167	\$	1,649	\$ 22,816
Fundraiser donations		30,160		6,309	36,469
Holiday giving		59,034		-	59,034
Laboratory, pharmacy and medical tests		-		53,030	53,030
Administrative		5,050		6,925	11,975
Interpreters		-		34,931	34,931
Legal		45,460		-	45,460
Services		9,005		-	9,005
Health educations		9,556		2,175	11,731
Physicians		-	1	149,549	149,549
Social work services		24,141		-	24,141
Rent expense		35,025			 35,025
Total contributed nonfinancial assets	\$	238,598	\$ 2	254,568	\$ 493,166

12. Contributed Nonfinancial Assets (continued)

The following programs have benefited from these donated services for the year ended June 30, 2024:

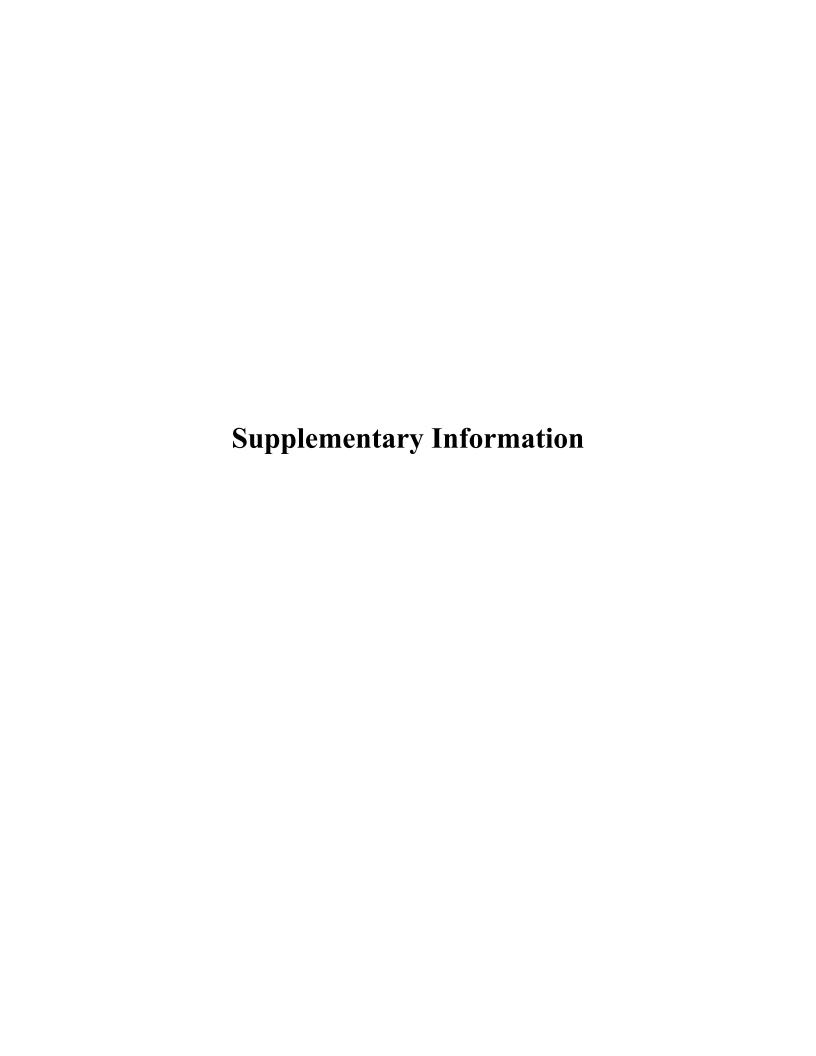
	REACH		The Clinic		 Total	
Rockville Emergency Assistance	\$	84,000	\$	-	\$ 84,000	
Senior Reach		10,301		-	10,301	
Jefferson House		33,839		-	33,839	
Rockland House		8,169		-	8,169	
Language Outreach Program		21,618		-	21,618	
Mansfield Kaseman Health Clinic		-		248,259	248,259	
Management and General and Fundraising		80,671		6,309	 86,980	
Total contributed nonfinancial assets	\$	238,598	\$	254,568	\$ 493,166	

13. Litigation

At June 30, 2024, outstanding claims involve flood damage restoration service allegations for services performed by a restoration company but not paid by the Organization and other two businesses. The Organization has accrued \$95,000 as a contingency for the year ended June 30, 2024, reflecting a reasonable estimate of potential exposure based on legal counsel's assessment and available evidence.

14. Subsequent Events

In preparing these consolidated financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through February 25, 2025, the date the consolidated financial statements were ready to be issued.



COMMUNITY REACH OF MONTGOMERY COUNTY AND SUBSIDIARY CONSOLIDATING STATEMENT OF FINANCIAL POSITION June 30, 2024

		<u>REACH</u>	H The Clinic		Eli	<u>iminations</u>	<u>Total</u>	
Assets								
Cash and cash equivalents	\$	118,933	\$	399,813	\$	-	\$ 518,746	
Investments		54,120		139,589		-	193,709	
Contributions and grants receivable		72,959		141,594		-	214,553	
Accounts receivable		25,552		23,645		-	49,197	
Due from related party		-		5,362		(5,362)	-	
Prepaid expenses		19,484		13,862		-	33,346	
Finance lease right of use asset		-		15,512		-	15,512	
Operating lease right of use asset Property, equipment and leasehold		81,049		1,800,864		-	1,881,913	
improvements, net		313,500		1,897		_	315,397	
Security deposits		-		16,942		_	16,942	
Total assets	\$	685,597	\$	2,559,080	\$	(5,362)	\$ 3,239,315	
	Lia	bilities and ne	et as	sets				
Liabilities								
Accounts payable and accrued expenses	\$	24,846	\$	141,194	\$	_	\$ 166,040	
Accrued salaries and related benefits		14,593		5,156		-	19,749	
Refundable advance		7,700		-		-	7,700	
Deferred revenue		_		500		-	500	
Due to related party		5,362		_		(5,362)	-	
Capital lease liability		-		15,590		-	15,590	
Operating lease liability		82,520		1,819,328		-	1,901,848	
Notes payable		330,250				-	 330,250	
Total liabilities	_	465,271	_	1,981,768		(5,362)	 2,441,677	
Net assets								
Without donor restrictions								
Undesignated		117,220		143,948		-	261,168	
Board designated		22,434		100,000			 122,434	
Total net assets without donor restrictions		139,654		243,948		-	383,602	
With donor restrictions		80,672		333,364		-	414,036	
Total net assets		220,326	_	577,312		-	797,638	
Total liabilities and net assets	\$	685,597	\$	2,559,080	\$	(5,362)	\$ 3,239,315	

COMMUNITY REACH OF MONTGOMERY COUNTY AND SUBSIDIARY CONSOLIDATING STATEMENT OF ACTIVITIES June 30, 2024

		REACH		The Clinic	Eliminations		<u>Total</u>
Support and revenue without donor restrictions							
Contributions and grants	\$	817,185	\$	751,930	\$ -	\$	1,569,115
Events	•	193,039	•	80,120	-	•	273,159
Contributed nonfinancial assets		238,598		254,568	-		493,166
Patient and client fees		43,831		263,710	-		307,541
Investment income, net		13,518		18,652	-		32,170
Management fees		35,000		, -	(35,000)		-
Other		17,787		11,257	(9,600)		19,444
Net assets released from donor restrictions		141,592		31,875	-		173,467
Total revenue and support without			_				
donor restrictions		1,500,550	_	1,412,112	(44,600)		2,868,062
Expenses							
Program services							
Rockville Emergency Assistance		306,266		_	(9,600)		296,666
Senior Reach		281,213		-	-		281,213
Jefferson House		112,911		_	-		112,911
Rockland House		81,569		_	-		81,569
Language Outreach		241,853		_	-		241,853
Mansfield Kaseman Health Clinic			_	1,181,881	(20,263)		1,161,618
Total program services		1,023,812	_	1,181,881	(29,863)		2,175,830
Supporting services							
Management and general		428,401		422,120	(12,895)		837,626
Development and fundraising		225,497		85,075	(1,842)		308,730
			_				
Total supporting services		653,898	_	507,195	(14,737)		1,146,356
Total expenses		1,677,710	_	1,689,076	(44,600)		3,322,186
Change in net assets without donor restrictions		(177,160)	_	(276,964)			(454,124)
Support and revenue with donor restrictions							
Contributions and grants		53,248		57,500	-		110,748
Net assets released from donor restrictions		(141,592)	_	(31,875)			(173,467)
Change in net assets with donor restrictions		(88,344)	_	25,625			(62,719)
Change in net assets		(265,504)		(251,339)	-		(516,843)
Net assets, beginning of year		485,830	_	828,651			1,314,481
Net assets, end of year	\$	220,326	\$	577,312	\$ -	\$	797,638

COMMUNITY REACH OF MONTGOMERY COUNTY AND SUBSIDIARY CONSOLIDATING STATEMENT OF CHANGE IN NET ASSETS June 30, 2024

		REACH	The Clinic		Eliminations		Total	
Net assets without donor restrictions	¢	216 014	¢	520.012	¢		¢.	927 726
Net assets at beginning of year Change in net assets released without	\$	316,814	\$	520,912	\$	-	\$	837,726
donor restrictions		(177,160)	_	(276,964)				(454,124)
Net assets at end of year	\$	139,654	\$	243,948	\$		\$	383,602
Net assets with donor restrictions								
Net assets at beginning of year	\$	169,016	\$	307,739	\$	-	\$	476,755
Change in net assets released with								
donor restrictions		(88,344)		25,625				(62,719)
Net assets at end of year	\$	80,672	\$	333,364	\$		\$	414,036